

### 3346 - Digital Marketing Internship in Seville

Location:	Sevilla, Spain
Languages:	Spanish (Intermediate) and English (Intermediate)
Fields:	Human resources, Communication / Journalism, Economics / Finance, Business, Digital marketing
Extra benefits:	Salary of 200-300 €.

**Description:**

Our collaborator is a high growth technology startup company based in Seville. They are focusing on offering technological solutions in the field of tourism. They are currently looking for a proactive person, eager to learn and interested in Startups and technology to join their team.

**Responsibilities:**

Under the responsibility of the CMO, you will be the person in charge of supporting issues related to online marketing.

Support the CMO in the management of WordPress, social networks (Hootsuite), creation of landing pages, start-up of online campaigns (Google Adwords, Facebook Ads and other platforms), update reports.

**Requirements:**

Knowledge of HTML, CSS and WordPress

Excellent skills in written and verbal communication.

Proactivity and organization

Studies in marketing, advertising, design or other degree related to communication.

Minimum 4 months

Fluent in English and at least B1 Spanish

Training agreement

**Internship hours:** 40 per week

**Location:** Seville, Spain

**Remuneration:** 400 euros per month

### 3323 - Marketing assistant internship in Madrid, Spain

Location:	Madrid, Spain
Languages:	English (Advanced)
Fields:	Communication / Journalism, Business

**Description:**

Our collaborator is a global networking platform for top executives that allow to create new partnerships among members.

Are you tech-savvy, eager to learn and wish to be part of the day-to-day management of our online activities?

**Main tasks:**

- Social Media Management and Content Creation - you will create content and interact with our followers on all social media channels

- Customer Relationship Management - you will create and/or maintain a positive business relationship with our clients and partners

- Lead Generation - you will assist the Business Development department on identifying and contacting leads

- Database Management - we have a large database, you will help keep it updated

- Customer Support - you will assist our online users on all matters regarding the platform

Tools you will learn to use:

- Google Adwords

- Google Analytics

- Facebook Business Manager

- Sproutsocial

- Hootsuite

- Our amazing internal CMS that manages our backoffice

**Requirement:**

- Fluent in English (spoken and written).

- Any other language is a plus.

- Relevant study field Marketing/Communication/Business Development/Management students.

- Knowledge in Digital Marketing

**Location:** the amazing city of Madrid.

**Benefits:**

Unpaid position

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To apply, please go to <http://apply.spain-internship.com/>. Please write your university and coordinator name when applying.

## 3277 - Luxury Villas & Travel B2C loyalty program development

Location:	Barcelona, Spain
Languages:	English (Advanced)
Fields:	Hospitality / Tourism
Extra benefits:	Salary of 400-500 €.

### Description:

Our collaborator company is specialised in vacation rentals with an existing presence in Asia. They are expanding their current team with an office in Barcelona and they are looking for proactive and enthusiastic interns for a very immersive, multi-tasking experience within their multi-lingual team.

Tasks at the company:

- Continuous research on other loyalty program to identify trends, selling points, USPs which can be used with E&R / UR program
- Engage with listed properties to provide and secure benefits
- Maintain the necessary customer support required to achieve outstanding service record
- Research and secure value added experiences per destination (contact with villa and service providers will be necessary)
- In conjunction with our E-Commerce and Social Media Manager, develop the best communication strategy and implement processes to trigger and nurture existing membership
- Contribute to create asset for social media and marketing strategy to expand the online visibility of the brand and membership (management of such strategy will be dealt with separately)
- Be instrumental to the ongoing development of the E&R - UR to reflect the membership offer
- Support the team of developers for the update of the membership App and extranet

Requirements:

- Spoken and written English proficiency is a must
- Minimum 6 month, up to 12 month;
- Candidate must be autonomous, able to take on responsibility and able to work on several projects simultaneously
- Studies related to tourism or experience related to tourism management (real estate experience, experience in a tourism agency)

Conditions:

- 300€ monthly for the first 3 months, 600€ after this period.
- Location in a co-working space in Barcelona

**3244 - HR and marketing assistant**

**Location:** Sevilla, Spain

**Languages:** English (Advanced)

**Fields:** Human resources, Business

**Description:**

Spain Internship was established in 2010 by highly motivated internationals. We offer internships and traineeships services for students and graduates worldwide. Spain Internship Student Agency is proud to be a young innovative and ambitious company which strives to find the right interns for the right company. We are constantly trying to extend our programs, to make the experience abroad for everyone as good as possible. You can be a part of this process, by helping us in our office.

**Tasks:**

Human resources

- Interviewing possible candidates
- Evaluating their qualifications regarding the positions
- Revising the candidates CVs to ensure a good match with the company

Customer service

- This is done via email, phone and Skype
- Using the CRM system to ensure a good information flow
- Maintenance of the databases

Online marketing

- Creating social media content (Facebook, Twitter, Google+ and LinkedIn)
- Initiate contact via social media
- Manage social media accounts

Market research

- Arranging possible collaborations
- The student´s interest can influence this task

**Requirements:**

- Good level of English
- Spanish would be a plus
- Open and friendly
- Able to work in a team

**Benefits:** Unpaid

**Internship hours:**

38h/week, from Monday-Friday

**Location:**

Seville, Spain

## 3182 - Business Development, CRM Management & Acquisition Internship in Seville

Location:	Sevilla, Spain
Languages:	Spanish (Intermediate) and English (Intermediate)
Fields:	Human resources, Business, Hospitality / Tourism, Digital marketing

### Description:

Our collaborator is a high growth technology startup company based in Seville. They are focusing on offering technological solutions in the field of tourism. They are currently looking for a proactive person, eager to learn and interested in Startups and technology to join their team.

### Tasks:

- Qualification of new leads.
- Data registration, maintenance and updating of CRM data.
- Review of CRM data. Generation of corrections and follow-up requests.
- Participation in the design of processes to ensure the quality of CRM data.
- Segmentation of data and preparation of campaigns.
- Generation of reports and panels.
- Incident management with users.
- Development and monitoring of KPIs
- Collaborate in the development of the business from the management of the customer database

### Requirements:

Studies related to business administration, finance, tourism etc.  
Minimum 4 months  
Fluent in English and at least b2 Spanish  
Training agreement

**Internship hours:** 35 per week

**Location:** Seville, Spain

**Remuneration:** 300 euros per month

## 3175 - Paid part time sales positions in Seville, Spain

Location:	Sevilla, Spain
Languages:	English (Advanced)
Fields:	Business
Extra benefits:	Salary of 200-300 €.

### Description:

Spain Internship was established in 2010 by highly motivated internationals. We offer internships and traineeship services for students and graduates worldwide, connecting students, companies and universities all over the world. We are constantly trying to extend our programs, to make the experience abroad for everyone as good as possible. You can be a part of this process, by helping us in our central offices in Seville, Spain.

To support the sales and business development manager, we are looking for sales interns who can help us to generate leads and help us to grow. We are looking for a motivated intern who likes to talk to people, are extroverted and want to gain experience in sales. This is a part time position (25 hours per week).

### Requirements:

Enrolled in higher education studies  
Proactive, organized, extroverted  
English fluent, not strong accent  
Interested in sales, crm and customer management and leads generation  
Previous knowledge in Hubspot is a plus  
Minimum internship duration 3 months

### Tasks

Contacting customers and generate leads by phone  
Create mailing and send to potential customers  
Handle and input data in our CRM

### Benefits

250 € per month  
Health insurance and social security  
Training plan

Do not apply to this position if:

- You dont like talking to people
- You consider sales an unqualified job (it is not)
- You dont want to call or explain things to potential customers via online chat, phone, whatsapp or whatever is required

## 1361 - Logistic

Location:	Sevilla, Spain
Languages:	English (Advanced)
Fields:	Logistics, Business
Extra benefits:	Salary of 100-200 €.

### Description:

Our collaborator is a successful and innovative company located in Seville. They are a world leading company in their field, with a list of famous clients such as Disney, Greenpeace and many others. They have a young, funny, and versatile team who is currently looking for an intern that can add value to their company.

### Logistic position:

#### Tasks:

- Logistics department supporting
- Transportation quotation
- Exports and Customs
- Origin Certificates
- Control of logistics costs

#### Requirements:

- good English level
- International commerce or logistic studies preferable.
- Minimun duration of 6 months

#### Remuneration:

200€ monthly

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**2908 - Polish - Customer Management**

<b>Location:</b>	Sabadell, Spain
<b>Languages:</b>	Polish
<b>Fields:</b>	Communication / Journalism, Translator, Copywriting, Business, Digital marketing
<b>Extra benefits:</b>	Salary of 200-300 €.

**Description:**

Our collaborator is a company producing stickers at a high standard of quality and sustainability using the latest technology for cutting and printing to create them. Their offices are located in Sabadell, Barcelona, Spain.

Their team consists of talented designers from the decoration and e-commerce industry and their goal is to boost the decoration sector giving the customers an opportunity to be in direct contact with the producers.

Being a reference in their field in Spain, they are preparing their internationalization process. You would become a marketing assistant for your native country, experimenting a real process of internationalization and being a perfect opportunity for you to start your career!

**Main tasks:**

- Translations of products and documentation
- Marketing tasks to breach into foreign markets: research, proposing strategies.
- Marketing online
- Customer service management

**Language skills:**

- Polish as a native standard

**Requirements:**

- Higher education undergraduate
- Highly motivated
- International ambitions
- Any previous SEO / marketing in E-commerce experience is a plus.

**Education:**

sales, business, marketing, administration, advertising, communication

**Benefits:**

225€ / month